MAKING HOME AFFORDABLE MODIFICATION PROGRAM

FACTS/STATISTICS/COMPLICATIONS



HAMP ELIGIBILITY

- To qualify for HAMP, the Debtor must:
 - Be the owner of a one-to four unit home
 - Have an unpaid principal mortgage balance that is equal to or less than \$729,750
 - Have a first lien mortgage that originated one or before January 1, 2009
 - Have a mortgage which is not affordable due to documented financial hardship

TIER ONE MODIFICATIONS

- HAMP Tier One
 - Servicers apply the modification
 steps in sequence until the
 homeowner's post modification
 front-end DTI ratio is 31%



TIERTWO MODIFICATIONS



HAMP Tier Two

- Servicers apply the modification
 steps simultaneously to achieve a
 post-modification DTI ratio
 acceptable to investors.
- Only applies to non-GSE mortgages

TARP

 TARP devoted \$46 billion to homeowners facing foreclosure



HAMP BY THE NUMBERS

 From April 2009 to May 2015, more than 9.6 million mortgage modifications and other forms of mortgage assistance were completed with 1.5 million permanent HAMP modifications



HAMP APPLICATION ACTIVITY BY SERVICER AS OF FEBRUARY 2016

- Total Requests: 9,235,255
- Requests Processed: 9,055,191
- Requests Approved: 2,825,475
- Requests Denied: 6,229,716



TOTAL HAMP TIER ONE AND TIER TWO MODIFICATIONS BY SEPTEMBER 2015

HAMP Tier One Modifications:

1,409,972

HAMP Tier Two Modifications:

132,071



HAMP ACTIVITY DALLAS-FORT-WORTH-ARLINGTON, TEXAS METROPOLITAN STATISTICAL

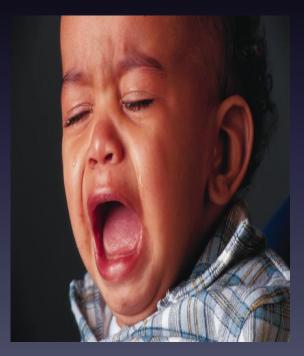


AREA

- 16,017 permanent modifications started
- \$297.33 median monthly payment reduction
- 33% median monthly payment reduction
 % of pre-modification payment

HAMP DEFAULT RATES

 28% of HAMP modified loans have been disqualified from the program because the borrower missed three consecutive payments on the modified loan



PAY FOR PERFORMANCE

 Debtors who receive a loan modification under HAMP could earn up to \$10,000 in principal reduction for making mortgage payments on time and in full



HOME AFFORDABLE FORECLOSURE ALTERNATIVES

 Through HAFA, homeowners may leave their homes and be relieved of the remaining mortgage debt through a short sale or deed-in-lieu of foreclosure



RELOCATION ASSISTANCE

- HAFA offers \$10,000 relocation assistance to homeowners
 - Is relocation assistance taxable?
 - Is relocation assistance property of the estate?



IS THE GAIN FROM SHORT SALES TAXABLE?



 The Mortgage Forgiveness Tax Relief Act amends the Internal Revenue Code to exclude the discharge of certain debts on a principal residence from gross income

ACT DOES NOT APPLY TO TITLE 11 CASES



 However, the Act does not apply to Title 11 because Bankrupt Debtors already have relief under the Internal Revenue Code. Debtor may send form 982 with his tax returns if the lender sends a 1099 following a short sale.

PITFALLS OF HAMP

HAMP applications are due December 31,

2016.



PRACTICE TIPS

 Clients may be refused a loan modification for the following reasons:

- Failure to make ongoing mortgage payments
- Failure to submit additional paperwork
- Income is too low to support the desired mortgage